THE VALUE OF 3 WAY MENTORING

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OBJECTIVES

1. You will have a deeper knowledge of effective mentor relationships.

2. You will develop criteria for how you select a mentor.

3. You will identify a potential mentor.
WHAT WE’LL TALK ABOUT

Influence
Accountability
Law of Reciprocity
If your actions inspire others to dream more, learn more, do more and become more, you are a leader.

John Quincy Adams
INFLUENCE
Leaders don't create followers, they create more leaders.

Tom Peters / @InspiringThinkn

WHAT DOES THIS MEAN TO YOU?
Why do you want one?

What qualities are you looking for?

What are your expectations of them?

Why should they want to mentor you?

What can they expect from you?

Where can you find one?
MY MENTOR EXPECTATIONS

1. Respect my time
2. Respect my advice
3. Don’t embarrass me
4. Mentor someone else
WHO’S AT YOUR LEVEL?
KEY QUESTIONS IN FINDING A MENTOR

- Why do you want one?
- What qualities are you looking for?
- What are your expectations of them?
- Why should they want to mentor you?
- What can they expect from you?
- Where can you find one?
The Law of Reciprocity
<table>
<thead>
<tr>
<th>Why do you want them?</th>
<th>What qualities do they have that you’re looking for?</th>
<th>How will you connect with them?</th>
<th>What action do you commit to in the next 7 days connect with a mentor?</th>
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Identify a person you would like to mentor you.