

**CALIFORNIA STATE UNIVERSITY, FRESNO  
UNIVERSITY AUXILIARY  
2022-23 BUDGET SUMMARY**

**CALIFORNIA STATE UNIVERSITY, FRESNO ASSOCIATION, INC.**

| DEPARTMENT                                   | 2021 - 2022                           |                     |                       | 2022-2023                             |                     |                       |
|--|---------------------------------------|---------------------|-----------------------|---------------------------------------|---------------------|-----------------------|
|  | Actual Revenues                       | Actual Expenses     | Net Income/ (Deficit) | Expected Income                       | Budgeted Expenses   | Net Income/ (Deficit) |
| <b>Administration/Information Technology</b> |                                       |                     |                       |                                       |                     |                       |
| Administration/HR/Mgmt Information Systems   | \$ 2,292,521                          | \$ 3,956,630        | \$ (1,664,109)        | \$ 2,265,306                          | \$ 2,330,543        | \$ (65,237)           |
| University Donations                         |                                       | -                   | -                     |                                       |                     | -                     |
| <b>Total Administration/MIS</b>              | <b>\$ 2,292,521</b>                   | <b>\$ 3,956,630</b> | <b>\$ (1,664,109)</b> | <b>\$ 2,265,306</b>                   | <b>\$ 2,330,543</b> | <b>\$ (65,237)</b>    |
| <b>Bookstore</b>                             |                                       |                     |                       |                                       |                     |                       |
| Kennel Bookstore                             | \$ 719,454                            | \$ 351,388          | \$ 368,066            | \$ 506,155                            | \$ 332,299          | \$ 173,856            |
| Kennel Marketplace                           | 72,037                                | 27,838              | 44,199                | -                                     | -                   | -                     |
| <b>Total Bookstore</b>                       | <b>\$ 791,491</b>                     | <b>\$ 379,226</b>   | <b>\$ 412,265</b>     | <b>\$ 506,155</b>                     | <b>\$ 332,299</b>   | <b>\$ 173,856</b>     |
| <b>University Dining Services</b>            |                                       |                     |                       |                                       |                     |                       |
| Food Services Administration & Warehouse     | (Admin Costs Allocated to Food Units) |                     |                       | (Admin Costs Allocated to Food Units) |                     |                       |
| Bucket Grill & Pub                           | 392,684                               | 409,056             | (16,371)              | \$ 285,000                            | \$ 258,944          | \$ 26,056             |
| Catering                                     | 1,309,578                             | 1,112,900           | 196,678               | 892,500                               | 844,028             | 48,472                |
| Commissions (Vending)                        | 11,685                                |                     | 11,685                | 18,300                                | -                   | 18,300                |
| Donations                                    | -                                     | 13,151              | (13,151)              | -                                     | -                   | -                     |
| Library Café/Starbucks                       | 807,562                               | 812,191             | (4,629)               | 510,000                               | 493,256             | 16,744                |
| Campus Pointe/Starbucks                      | 245,516                               | 437,597             | (192,081)             | 340,000                               | 326,431             | 13,569                |
| University Dining Hall                       | 4,982,915                             | 3,370,097           | 1,612,818             | 3,194,848                             | 2,177,595           | 1,017,253             |
| Habit Burger                                 | -                                     | 583                 | (583)                 | 277,750                               | 240,023             | 37,727                |
| Soup/Salad Concept                           | -                                     | -                   | -                     | 284,000                               | 275,490             | 8,510                 |
| Convenience Stores                           | 139,172                               | 158,304             | (19,132)              | 135,000                               | 130,076             | 4,924                 |
| Taco Bell (UC Center)                        | 124,513                               | 163,816             | (39,303)              | 388,900                               | 364,285             | 24,615                |
| The Union Snack Bar                          | -                                     | 21,122              | (21,122)              | 125,000                               | 177,058             | (52,058)              |
| USU Food Court                               | 556,580                               | 658,812             | (102,232)             | 520,000                               | 528,202             | (8,202)               |
| <b>Total Food Services</b>                   | <b>\$ 8,570,205</b>                   | <b>\$ 7,157,629</b> | <b>\$ 1,412,577</b>   | <b>\$ 6,971,298</b>                   | <b>\$ 5,815,388</b> | <b>\$ 1,155,910</b>   |
| <b>Student Housing</b>                       |                                       |                     |                       |                                       |                     |                       |
| Operations                                   | \$ 7,012,926                          | \$ 4,386,540        | \$ 2,626,386          | \$ 5,409,320                          | \$ 4,843,982        | \$ 565,338            |
| <b>Total Student Housing</b>                 | <b>\$ 7,012,926</b>                   | <b>\$ 4,386,540</b> | <b>\$ 2,626,386</b>   | <b>\$ 5,409,320</b>                   | <b>\$ 4,843,982</b> | <b>\$ 565,338</b>     |

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|---|----------------------|----------------------|-----------------------|----------------------|----------------------|-----------------------|
|   | Actual Revenues      | Actual Expenses      | Net Income/ (Deficit) | Expected Income      | Budgeted Expenses    | Net Income/ (Deficit) |
| <b>University Student Union</b>             |                      |                      |                       |                      |                      |                       |
| Building Ops - Maint. & Custodial           | \$ 31,582            | \$ 436,701           | \$ (405,119)          | \$ 37,000            | \$ 700,605           | \$ (663,605)          |
| General                                     | 2,638,497            | 3,639,818            | (1,001,321)           | 2,635,161            | 1,410,473            | 1,224,688             |
| Resnick Student Union                       | -                    | -                    | -                     | 2,202,000            | 2,108,919            | 93,081                |
| Information Center/Reservations             | 1,798                | 120,538              | (118,740)             | 11,100               | 117,906              | (106,806)             |
| Productions                                 | 30,000               | 208,007              | (178,007)             | -                    | 465,256              | (465,256)             |
| Recreation Center                           | 67,332               | 116,208              | (48,876)              | 300,400              | 241,500              | 58,900                |
| Satellite Student Union                     | 35,013               | 69,811               | (34,798)              | 40,000               | 129,477              | (89,477)              |
| <b>Total University Student Union</b>       | <b>\$ 2,804,222</b>  | <b>\$ 4,591,083</b>  | <b>\$ (1,786,861)</b> | <b>\$ 5,225,661</b>  | <b>\$ 5,174,136</b>  | <b>\$ 51,525</b>      |
| <b>Student Recreation Center</b>            |                      |                      |                       |                      |                      |                       |
| Operations                                  | \$ 1,555,645         | \$ 1,391,666         | \$ 163,979            | \$ 1,560,303         | \$ 1,555,733         | \$ 4,570              |
| <b>Total Student Recreation Center</b>      | <b>\$ 1,555,645</b>  | <b>\$ 1,391,666</b>  | <b>\$ 163,980</b>     | <b>\$ 1,560,303</b>  | <b>\$ 1,555,733</b>  | <b>\$ 4,570</b>       |
| <b>Save Mart Center</b>                     |                      |                      |                       |                      |                      |                       |
| Operations & COI's                          | \$ 3,601,102         | \$ 2,186,390         | \$ 1,414,712          | \$ 3,605,344         | \$ 3,911,342         | \$ (305,998)          |
| Depreciation & Bond Amortization (Non-Cash) |                      | 1,745,209            | (1,745,209)           | -                    | -                    | -                     |
| <b>Total Save Mart Center</b>               | <b>\$ 3,601,102</b>  | <b>\$ 3,931,599</b>  | <b>\$ (330,497)</b>   | <b>\$ 3,605,344</b>  | <b>\$ 3,911,342</b>  | <b>\$ (305,998)</b>   |
| <b>TOTAL CSU, FRESNO ASSOCIATION, INC.</b>  | <b>\$ 26,628,112</b> | <b>\$ 25,794,373</b> | <b>\$ 833,741</b>     | <b>\$ 25,543,387</b> | <b>\$ 23,963,424</b> | <b>\$ 1,579,963</b>   |