

**CALIFORNIA STATE UNIVERSITY, FRESNO
SALARIES AS OF SEPTEMBER 2017**

UNIVERSITY ADVANCEMENT

DEPT	NAME	CLASS	12 Mo.	TIMEBASE	ANNUAL SALARY
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VICE PRESIDENT FOR UNIVERSITY ADVANCEMENT

VICE PRESIDENT FOR UNIVERSITY ADVANCEMENT

MANAGEMENT

Castadio, Paula	Administrator IV	✓	1.00	\$ 223,944
Total Management			1.00	\$ 223,944

STAFF

Bailey, H.	Administrative Analyst/Specialist	✓	1.00	\$ 44,052
Cumbre, K.	Administrative Analyst/Specialist	✓	1.00	\$ 63,240
Total Staff			2.00	\$ 107,292

TOTAL VICE PRESIDENT FOR UNIVERSITY ADVANCEMENT			3.00	\$ 331,236
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ADVANCEMENT OPERATIONS

MANAGEMENT

Clanton, L.	Administrator II	✓	1.00	\$ 95,004
Whitworth, B.	Administrator II	✓	1.00	\$ 85,872
Total Management			2.00	\$ 180,876

STAFF

Chiong, C.	Public Affairs/Comm Specialist	✓	1.00	\$ 51,408
Total Staff			1.00	\$ 51,408

TOTAL ADVANCEMENT OPERATIONS			3.00	\$ 232,284
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ADVANCEMENT SERVICES

MANAGEMENT

Cano, L.	Administrator II	✓	1.00	\$ 104,328
Pappas Alfieris, F.	Administrator I	✓	1.00	\$ 64,068
Total Management			2.00	\$ 168,396

STAFF

Austin, S.	Administrative Support Assistant	✓	1.00	\$ 41,112
Estrada Jr., R.	Analyst/Programmer	✓	1.00	\$ 73,008
Perry, B.	Admin Analyst/Specialist	✓	1.00	\$ 51,612
Venturi, J.	Analyst/Programmer	✓	1.00	\$ 77,268
Total Staff			4.00	\$ 243,000

TOTAL ADVANCEMENT SERVICES			6.00	\$ 411,396
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ALUMNI RELATIONS					
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MANAGEMENT

Glasener, J.	Administrator II	✓	1.00	\$ 120,816
Oconnor,P.	Administrator I	✓	1.00	82,200
Robertson, P.	Administrator II	✓	1.00	78,408
Schulz, M.	Administrator II	✓	1.00	74,904
Sozinho, M.	Administrator I	✓	1.00	65,004
Total Management			5.00	\$ 421,332

STAFF

Deaver, J.	Administrative Analyst/Specialist	✓	1.00	\$ 59,172
Dyer, P.	Administrative Analyst/Specialist	✓	1.00	70,452
Nunez, D.	Administrative Support Assistant	✓	1.00	38,124
Ramos, P.	Administrative Support Assistant	✓	1.00	40,236
Total Staff			4.00	\$ 207,984

TOTAL ALUMNI RELATIONS			9.00	\$ 629,316
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BRAND STRATEGY & MARKETING					
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MANAGEMENT

Ilic, A.	Administrator II	✓	1.00	\$ 90,168
Total Management			1.00	\$ 90,168

STAFF

AdonaJuarez, M	Administrative Analyst/Specialist	✓	1.00	\$ 48,000
Beery, J.	Graphic Designer	✓	1.00	54,036
Edmondson, C.	Media Prod Specialist	✓	1.00	58,740
Etchart-Tine, A.	Graphic Designer	✓	1.00	54,912
Graves, T.	Graphic Designer	✓	1.00	58,188
Haar, R.	Info Tech Consultant	✓	1.00	86,124
Hashem, E.	Pub Affairs/Comm Spec	✓	1.00	37,944
Medeiros, K.	Info Tech Consultant	✓	1.00	59,400
Satterberg, D.	Media Production Specialist	✓	1.00	51,000
Total Staff			9.00	\$ 508,344

TOTAL BRAND STRATEGY & MARKETING			10.00	\$ 598,512
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UNIVERSITY COMMUNICATIONS

STAFF

Hughes, E.	Public Affairs/Comm Specialist	✓	1.00	\$ 70,476
Langridge, A.	Administrative Analyst/Specialist	✓	1.00	63,324
Schulthies, A.	Public Affairs/Comm Specialist	✓	1.00	56,388
Toste, J.	Public Affairs/Comm Specialist	✓	1.00	71,760
<i>Total Staff</i>			4.00	\$ 261,948
TOTAL UNIVERSITY COMMUNICATIONS				\$ 261,948

UNIVERSITY DEVELOPMENT

MANAGEMENT

Brown, R.	Administrator I	✓	1.00	\$ 67,956
Fast, S.	Administrator II	✓	1.00	79,956
Fitzgerald, D.	Administrator II	✓	1.00	87,120
Garvin, E.	Administrator II	✓	1.00	84,564
Gomes, A.	Administrator II	✓	1.00	114,108
Hembree, D.	Administrator II	✓	1.00	78,408
Morales, J.	Administrator II	✓	1.00	76,872
Peracchi, D.	Administrator II	✓	1.00	78,408
Perez, C.	Administrator III	✓	1.00	135,000
Weakland, S.	Administrator II	✓	1.00	79,956
Whitehouse, L.	Administrator II	✓	1.00	79,956
Yunouye, M.	Administrator II	✓	1.00	81,828
<i>Total Management</i>			12.00	\$ 1,044,132

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UNIVERSITY DEVELOPMENT					
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STAFF

Encinas, A.	Administrative Analyst/Specialist	✓	1.00	\$ 51,408
Hemsath, S.	Administrative Analyst/Specialist	✓	1.00	\$ 54,780
<i>Total Staff</i>			2.00	\$ 106,188
TOTAL UNIVERSITY DEVELOPMENT			14.00	\$ 1,150,320

TOTAL UNIVERSITY ADVANCEMENT SALARIES				49.00	3,615,012.00
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